

Phenomenal Healthcare Solutions

Apham Nnaji

– V.P. Sales
and Business Development



Solution Profiles

- Lifecare – Roseau MN
- Windom Hospital
- Dept Health MN



Lifecare

- Problems to be solved
 - Wireless network integration to core network
 - Upgrade voice network with VoIP
- Solutions
 - Unified Communication System
 - Cisco Wireless network with voice



Lifecare continued

- Benefits
 - A seamless network integration of Wireless & VoIP
 - Redundant Voice and Core Network
 - A very efficient Wireless Network
- ROI
 - Hard cost savings of 3 years
 - Soft cost on resource effectiveness
- Customer comments



Windom

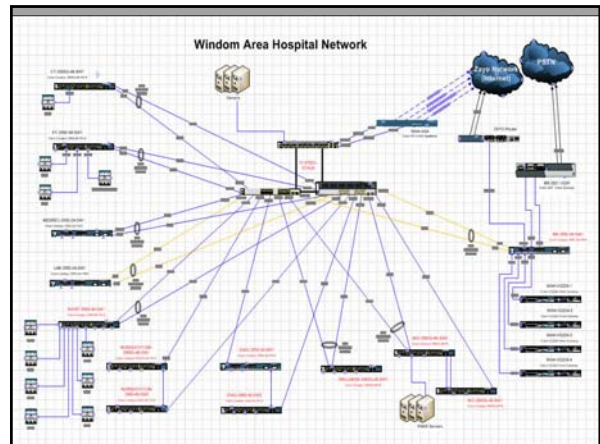
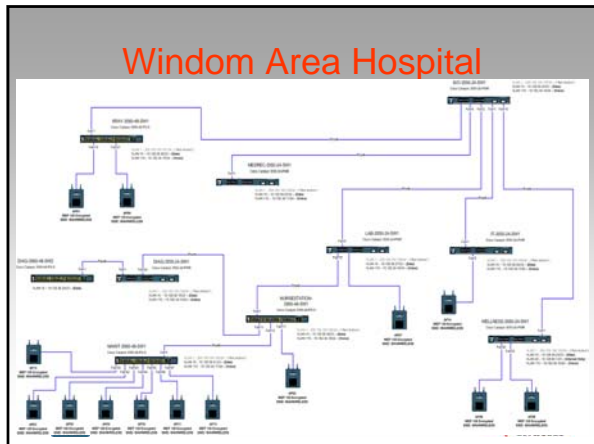
- Problems to be solved
 - Electronic by 2012
 - Hosted VoIP with Many Quality issues
 - Wireless network
 - Network security
- Solutions
 - Unified Communications
 - Cisco Wireless network
 - Redundant Core Network



Windom continued



- Benefits
 - Resilient Core Network
 - Redundant secure Network
 - Integrated Wireless and Voice Network
 - Scalable Network
- ROI
 - Hard cost savings over 5 years
 - Soft cost in Operational efficiencies
- Customer comments







State of MN, Dept of Health

- Problems to be solved
 - Old Centrex System
 - Costly Monthly Expense
- Solutions
 - Unified Communication System



State of MN, Dept of Health

- Benefits
 - Scalable Network
 - Centrally Managed Voice network
 - Ability to add applications
- ROI
 - Hard cost ROI in less than 3years
 - Soft cost ROI in Operational efficiencies



Why Cisco?

- World leader in networks systems
 - Continuous investment in new technologies
- Financially strong
- Investment protection for customers
 - Complete, scalable solutions
 - Complement existing hardware/software
 - Easily add new functions and capabilities
- Global support
- Great financing programs

Cisco Financing Programs

- Cisco Credit has programs to meet all needs
- Low cost, excellent terms
- Easy application
- Can include services and support
- Easily extended for future expansion needs

Thank you

- Questions?

