

Investing in technology and enhancing cash flow - a new leasing program for Healthcare IT

Why this program ?

- cost based rebate program for HIT investments
- problem of “pay now –get reimbursed later”
- how to cover costs before reimbursement
- where to start – initial payments
- need to optimize cash flow

Program highlights

- 44 month lease program *
- No down payment
- No payments for first 12 months
- Zero % interest

Zero Down

Zero % Interest

**No Payments
first 12 months**

Benefits

- No capital investment for down payment
- Optimized cash flow
- Includes potential tax benefits,
- Low monthly payments
- Potential for HITECH rebates
- Get latest technology at the right cost
- Improve efficiency and productivity
- Improve patient experience

What is covered

- All computer hardware
- Servers, PC's, network infrastructure
- All appropriate software applications
- All implementation services, design, support etc.
- All communications services
- All phone systems and wireless network

An example

A 25 - bed Critical Access hospital wants to improve their current networking infrastructure and add Unified Communications including wireless networking functionality. In addition they need to implement an EHR system with e-prescribe functions to meet the HITECH Act incentive program. Typical cost of system to include all hardware, application software, system design, installation services and training would amount to \$ 200,000

	Using the PN HIT lease program:			
Outgoing	Initial down payment	\$ 0	Incoming	Potential Reimbursements
	Monthly payments			Federal and HITECH incentives
	First 12 months	\$ 0		2010—2015 \$ 200,000 plus
	Months 13-44	\$ 6,250		Plus potential tax advantages
	Total cost over 44 months	\$ 200,000		

For more details and a quotation —

Call Aphon at 952-818-3310 or e-mail apham@phenet.net

* Lease program through Winthrop Resources (a TCF Bank subsidiary)

For qualified purchasers and may be subject to some variations dependent on specific project product mix.